



Insurance & Employee Benefits

National boutique agency changing the
status quo one client at a time.

Aston Sharp, LLC
www.astonsharp.com
CA Lic #6007825



ABOUT US

We're your insurance *partner.*

We provide comprehensive services, including employee benefits, professional liability insurance, HR support, business insurance, HR technology, and compliance solutions. Our offerings ensure seamless integration of medical, dental, vision, and other employee benefits with professional liability, HR advice, business insurance, and compliance, enhancing overall business efficiency and protection.

YOUR TEAM

The Aston Sharp team works closely to bring you a cohesive benefit solution.



GUS ALTUZARRA

CEO & Employee Benefits Advisor



ANGELO SAAKE

Employee Benefits Advisor



MICHELE WEGNER

Director of Account
Management & Account
Executive



GUSTAVO ALTUZARRA

Employee Benefits Advisor



KATARINA THOMAS

Director of Client Solutions &
Account Manager



NATALIE O'BRIEN

Account Manager



ZYLLE DELMONTE

Filo Team Lead & Client
Solutions Specialist



ANGELA SUMANGA

Account Support Specialist and
Team Lead

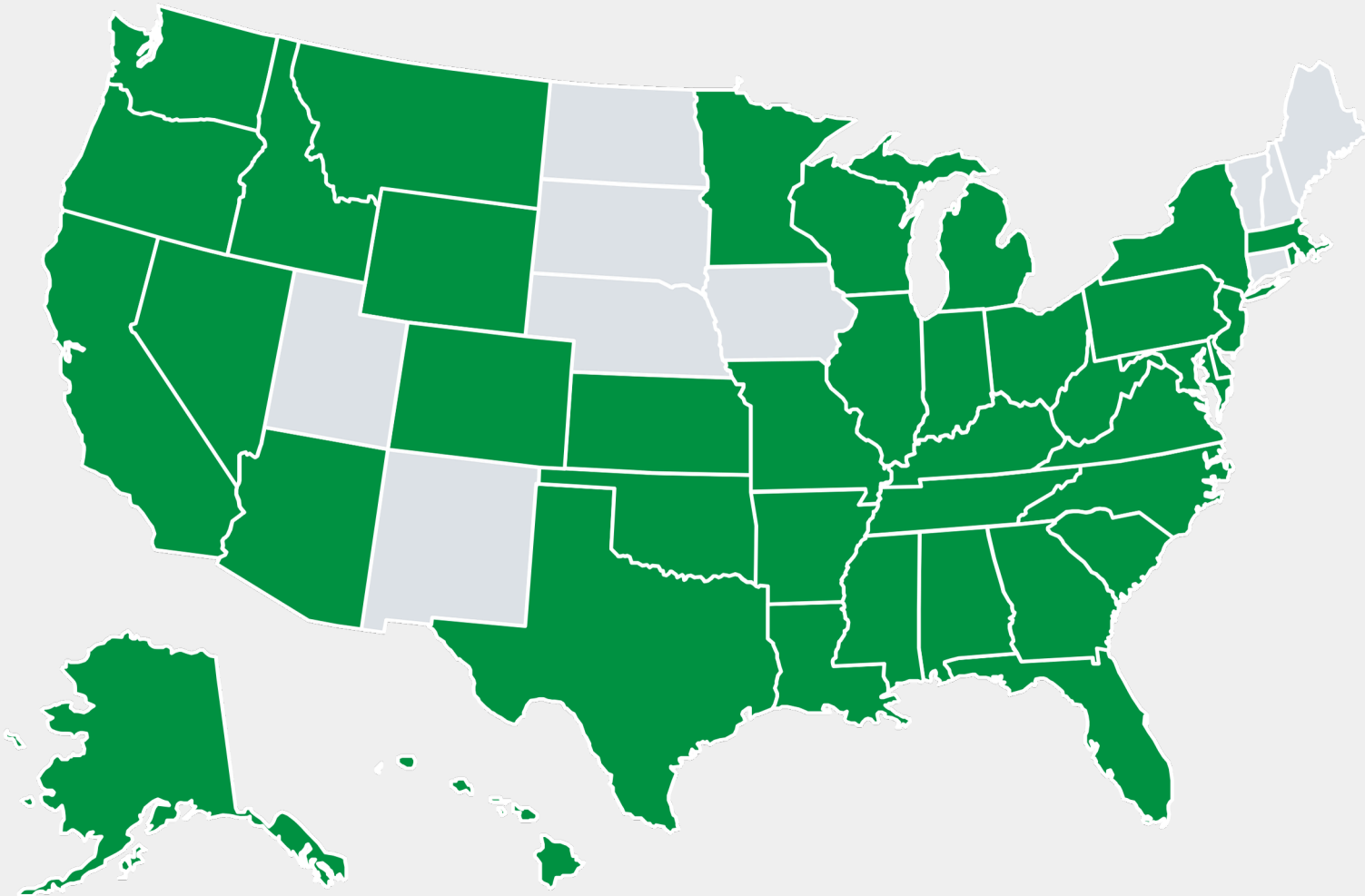


LORIE CABUGOS

Client Solutions Specialist and
Team Lead

NATIONAL BOUTIQUE AGENCY

Personal Service, National Reach.



We have clients in over 40 states.



OVER 200 BUSINESSES TRUST US WITH THEIR BENEFITS

Over 200 businesses trust us with their employee benefits. 97% renew with us every year.



REMOTE

Most of our working relationships are remote and we are able to provide excellent service and support remotely.



IN PERSON SUPPORT

We visit annually or semi-annually upon request or when we feel it is important. We can accommodate in-person enrollment meetings if desired.



SUPPORT FOR EMPLOYEES

You can also share our contact info with your employees for them to contact us directly.

HOW WE WORK: SERVICE AND SUPPORT

Employee benefits are not a transaction - it's a service.



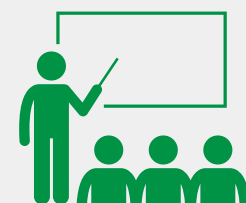
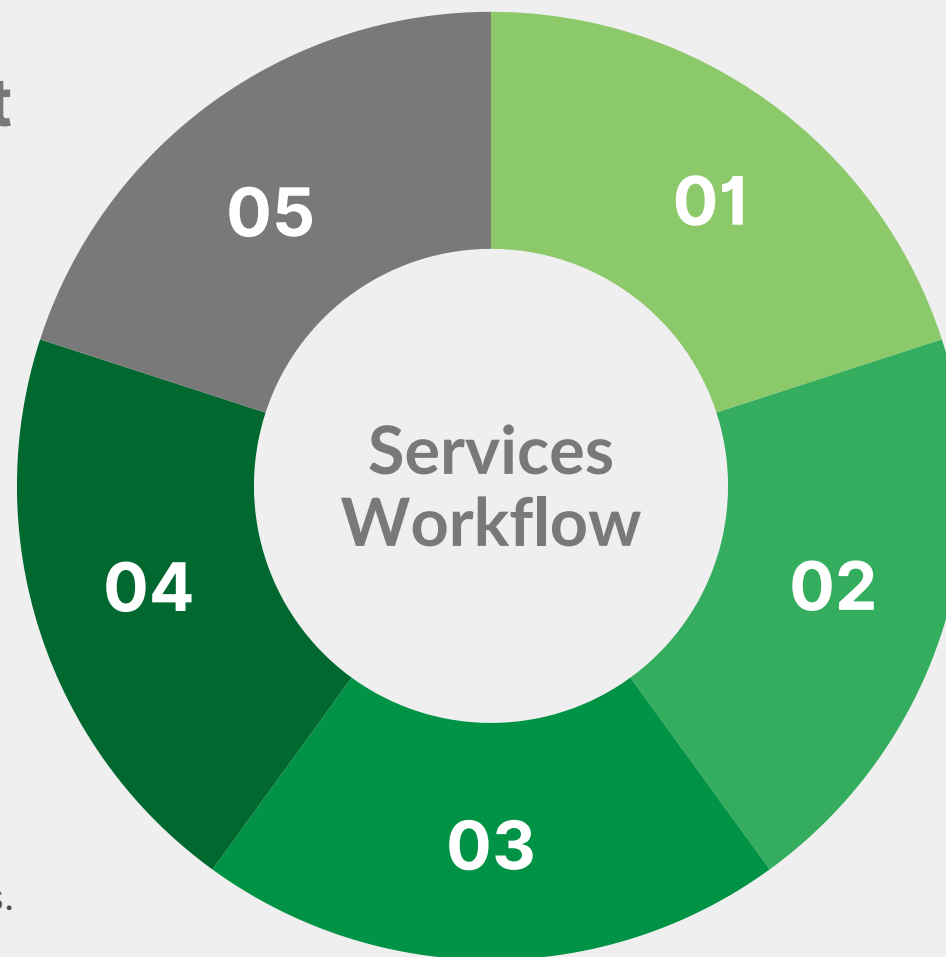
Year Round Support

We make ourselves available to you by phone and email year-round for quick resolution to any issues that arise.



Compliance & HR

We help you stay compliant with federal and state employment laws/regulations. Help with ACA reporting and ERISA plan documents.



Employee Education

Digital and/or in-person open enrollment meetings to educate your employees and make sure they get the most value out of the benefits you're offering.

Partner

We are truly a "Partner." We want to be a partner that you can lean on and trust for the long run – not a quick fix for a higher than expected increase.



Annual Reviews

Full sweep of the insurance market year-over-year to ensure you're getting the best deal available.



ROOTED IN TECHNOLOGY

Making benefits administration easier and more efficient. One easy flow for open enrollment, adds and terms. No. More. Paper.



Carrier Agnostic:

One system that makes switching carriers easy, manageable, and paperless.



Employee Onboarding:

Have new hires fill out their I9s and W4s electronically prior to benefit enrollment.



Payroll Integration Capability:

Information flows directly into payroll system to eliminate dual entry.

Employee Navigator Portal: Benefits Simplified



Dental Low Option

\$28.15

Cost per pay period

[Select](#) [Compare](#)



Dental High Option

\$32.15

Cost per pay period

[Select](#) [Compare](#)

Progress

✓ Personal Information

✓ Dependent Information

✓ Medical

✓ Vision

→ Dental

Health Savings Account

Employee Perk

Enrollment Summary

COMPLIANCE & HR SUPPORT

ERISA Wrap SPDs & Section 125 (Cafeteria) Plans

- ERISA complaint Initial plan creation
- \$100 per document Plan updates
- \$50 per document



ACA Reporting

- 1095/1094 C forms (50+ employees)
- 1095/1094 B forms (level & self-funded groups)
- \$16 per form (form generation, e-file, electronic delivery, online retrieval)



Mineral HR On Demand

- Live access to a team of certified HR professionals
- Handbook/document customization support



Compliance Filings

- 5500 Filing
- PCORI Fees
- RxDC reporting



Mineral HR Support Center

- HR compliance database, employee training, law library, HR forms, employee handbooks, and job descriptions
State and federal law updates via email



Employee Benefit Compliance

- Access to Kutak Rock legal counsel for compliance with employee benefit plans and ERISA
- Non-discrimination testing \$400-\$1,000 depending on plans
- Monthly compliance update email Monthly compliance webinar (Kutak Rock)



UBA PARTNER FIRM

UBA (United Benefit Advisors) is the nation's leading independent employee benefits advisory organization with more than 200 offices throughout the United States, Canada, England, and Ireland.

As a UBA Partner Firm client -- you benefit from a local trusted advisor who provides cost-effective employee benefit solutions equal to or better than those offered the large brokerages.



Health Plan Survey - Benchmarking for Business Decisions



UBA resources provide insights on current HR and employee benefit topics.



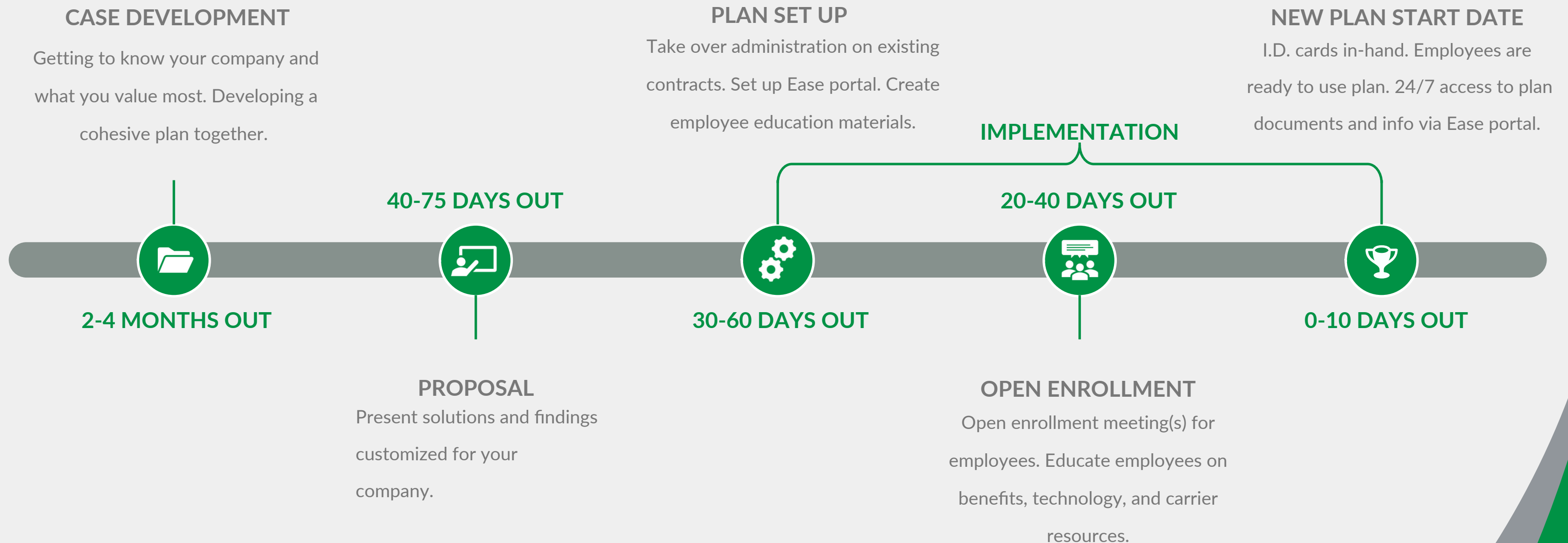
HR Elements® & Wellness Works® monthly newsletters



Monthly educational webinars

IMPLEMENTATION TIMELINE

This timeline ensures you have time to make informed decisions and that employees have ID cards in-hand, on-time, and are well educated on their benefits.



CUSTOMER FEEDBACK

Specific references are available upon request.

“

I really like the professionalism and knowledge of benefits from a national perspective that Aston Sharp brings to the table. It is also really nice for them to help through the carrier connections and third party administrator setups. When it comes to open enrollment, they update all of my plans on EaseCentral and all I have to do is make sure my payroll deductions come across after my employees choose their benefits for the year. No complex setup for me, they take care of it all.

”

ENGINEERING COMPANY

60+ Employees

“

Aston Sharp has been a fantastic business partner for us. Not only have they helped us find competitive health benefits, but they are extremely responsive to changes that need to take place, assisting us with HR solutions, and finding ways to help with the day to day challenges that arise.

”

BILLING COMPANY

30+ Employees

“

I cannot say enough about Gus and Michelle. They are always there to help, answer questions. Our company is located outside of Chicago. And when we needed them to come in and do a presentation for renewal, they were here to make sure that it was informative to the employees and process was seamless. Just a great group of people to be working with!

”

MANUFACTURING COMPANY

80+ Employees



Keep In Touch

 323-455-5025

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