



ASTON SHARP

-
- Your employee benefits advisor and team
 - Personal service and support
 - How we work
 - Technology that makes benefits admin easier
 - Engineering firm focused
 - Customer feedback

"We're your insurance partner" | Founded 2012

YOUR TEAM

The Aston Sharp team works closely to bring you a cohesive benefit solution.



GUS ALTUZARRA

CEO & Employee Benefits Advisor



ANGELO SAAKE

Employee Benefits Advisor



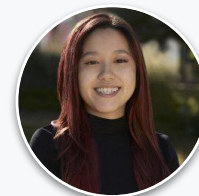
MICHELE WEGNER

Account Executive



GUSTAVO ALTUZARRA

Employee Benefits Advisor



CYNTHIA NGUYEN

Account Manager



NOLAN WATERFALL, CSFS®

Employee Benefits Advisor



MATT CARPENTER

COO & Property and Casualty
Specialist



KATARINA THOMAS

Account Manager



DOMINIQUE WILLIAMS, aPHR

Account Manager

NATIONAL BOUTIQUE AGENCY

Personal Service, National Reach.



OVER 125 BUSINESSES TRUST US WITH THEIR BENEFITS

Over 125 businesses trust us with their employee benefits. 99% renew with us every year. We have clients in over 35 states.



REMOTE

Most of our working relationships are remote and we are able to provide excellent service and support remotely.



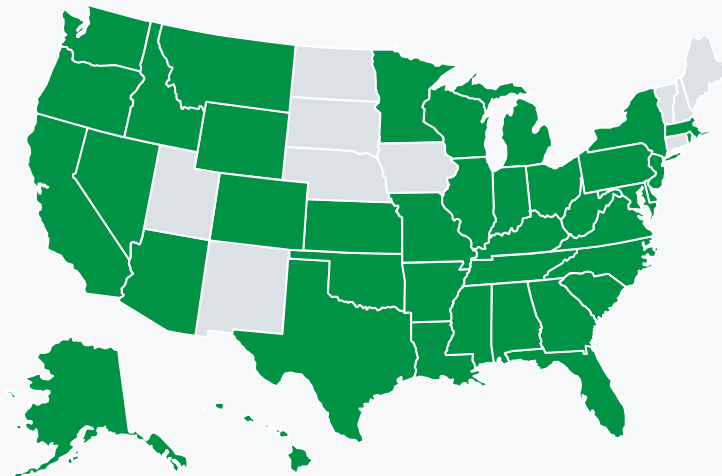
IN PERSON SUPPORT

We visit annually or semi-annually upon request or when we feel it is important. We can accommodate in-person enrollment meetings if desired.



SUPPORT FOR EMPLOYEES

You can also share our contact info with your employees for them to contact us directly.



TECHNOLOGY BASED AGENCY

Making benefits administration easier

EASE PORTAL: BENEFITS SIMPLIFIED

One easy flow for open enrollment, adds and terms.

No. More. Paper.

Key Features:



Carrier Agnostic: One system that makes switching carriers easy, manageable, and paperless.



Employee Onboarding: Have new hires fill out their I9s and W4s electronically prior to benefit enrollment.

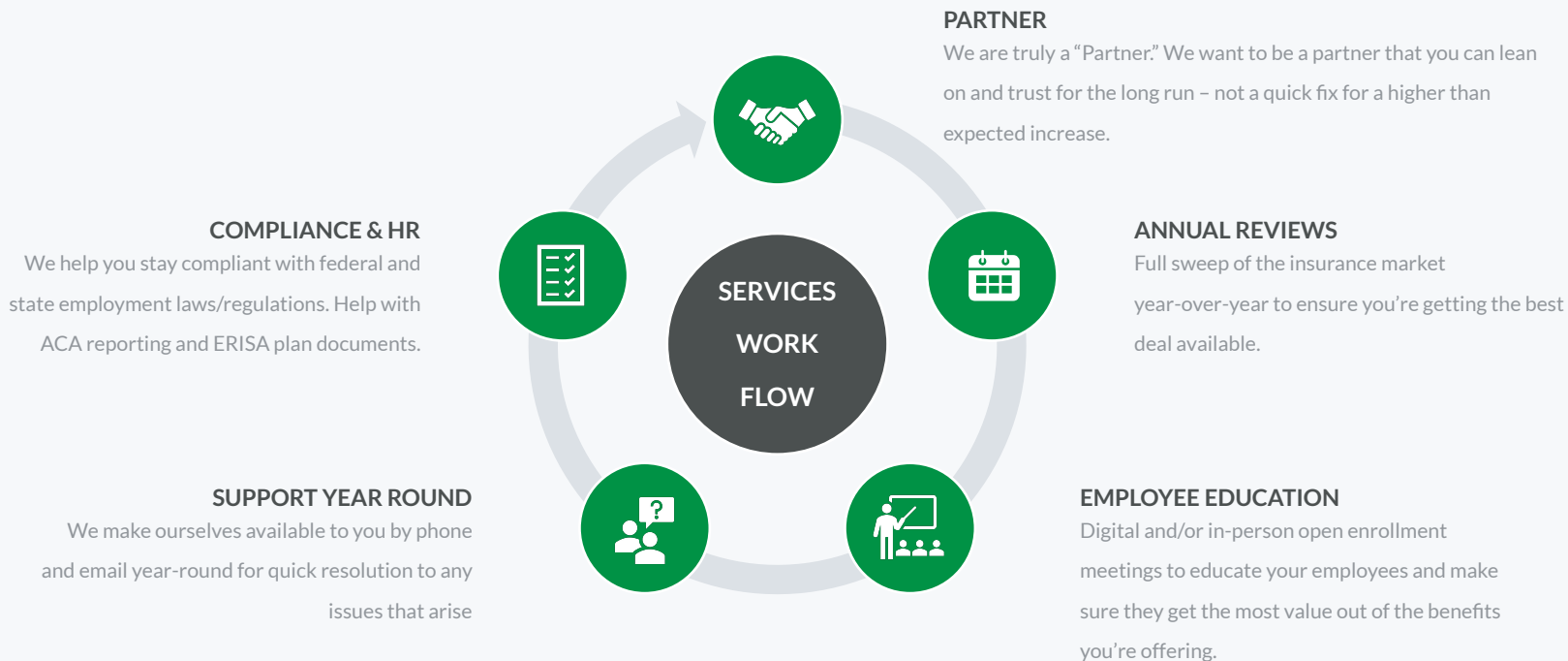


Payroll Integration Capability: Information flows directly into payroll system to eliminate dual entry.

Name	Enrollment	Location	Type	Hire date
Clara Ortega	Enrolling	Eleonoreside	Full time	18 Dec 2017
Evelyn Hoffman	Not started	New Alexandra	Full time	23 Apr 2017
Andrew Morales	Enrolled	South Oceane	Part time	03 Dec 2017
Hattie Chapman	Enrolling	New Vivianne	Full time	16 Jan 2017
Mason Sanders	Not started	Vancemouth	Full time	01 Sep 2017
Celia Simon	Enrolled	Olinshire	Part time	07 Aug 2017
Celia Dunn	Enrolling	Camrynport	Full time	26 Sep 2017
Julian Hunt	Not started	Port Jazmin	Full time	13 Mar 2017

HOW WE WORK: SERVICE AND SUPPORT

Employee benefits are not a transaction – it’s a service.



COMPLIANCE & HR SUPPORT



ERISA Wrap SPDs & Section 125 (Cafeteria) Plans

- ERISA complaint
- Initial plan creation - \$100 per document
- Plan updates - \$50 per document



Mammoth HR On-Demand

- Live access to a team of certified HR professionals
- Handbook/document customization support
- \$40/month



Mammoth HR Support Center

- HR compliance database, employee training, law library, HR forms, employee handbooks, and job descriptions
- State and federal law updates via email



ACA Reporting

- 1095/1094 C forms (50+ employees)
- 1095/1094 B forms (level & self-funded groups)
- \$16 per form (form generation, e-file, electronic delivery, online retrieval)



Employee Benefit Compliance

- Access to legal counsel for compliance with employee benefit plans and ERISA
- Non-discrimination testing \$400-\$1,000 depending on plans



Form 5500 Filing

- Form generation, plan information, filing

ENGINEERING FIRM FOCUS

We know engineering firms.

YOUR EMPLOYEES:

We understand how important it is for you to be able to attract and retain the highest quality workforce



FOCUS POINT: YOUR EMPLOYEES

If there is one thing that we have learned working with engineering clients, it is that your employees are your number one asset.



Cost Conscious: But not at the sacrifice of your employees and their benefits.



Easy Access to Care: Large national carrier networks, telemedicine, disease management.



Education: We take the time to well educate your employees on their benefits and how to best utilize them.



Wellness: For firms looking to reduce trend we offer wellness program incentives to employees who make good choices.

ACEC LIFE/HEALTH TRUST

Provides comprehensive health, life, and ancillary insurance coverage for participating ACEC member firms and their employees.



ASTON SHARP ADVANTAGE

Aston Sharp is a preferred agency with the ACEC Life/Health Trust.

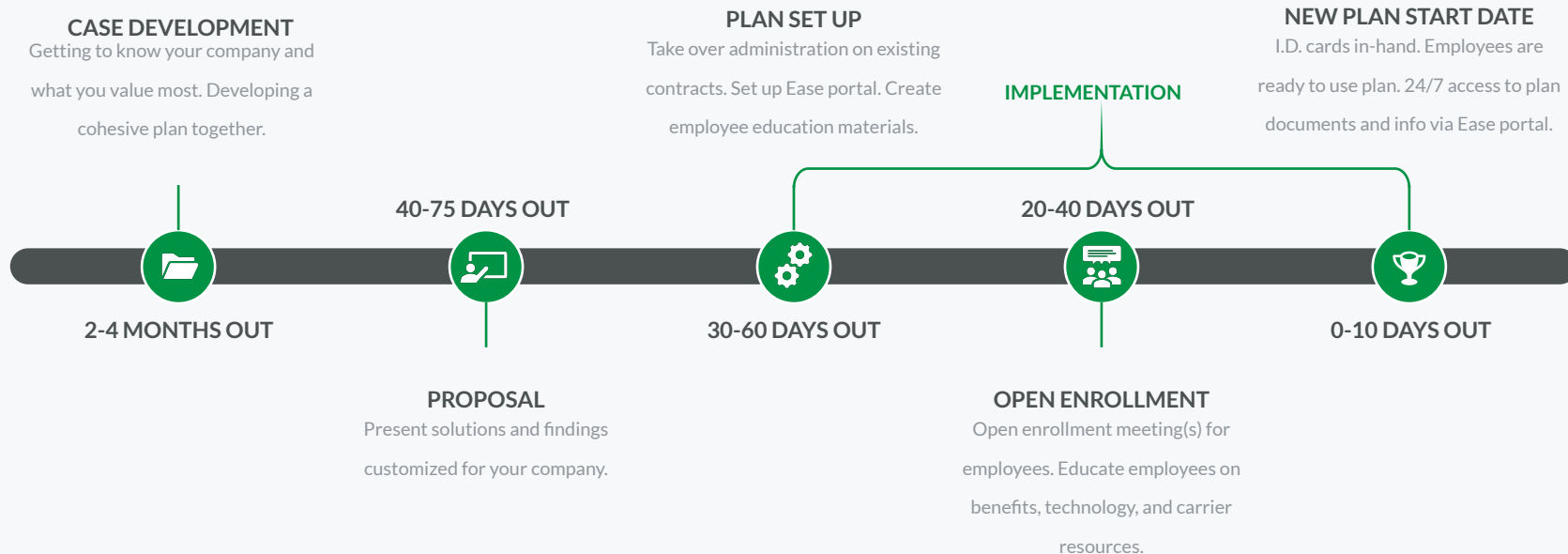
Our comprehensive portfolio of value-added services provides unique offerings that support health, wellness, and reduce healthcare costs, specifically for the engineering community.

- ▶ A board of Trustees comprised of principals in engineering firms elected by Trust member firms – designed by engineers, for engineers.
- ▶ The ACEC Life/Health Trust (Trust) has been serving ACEC members for over 50 years.
- ▶ Member firms are backed by the group purchasing power of more than 1,600 firms and 100,000 participants.
- ▶ The Trust offers several plans that allow you to choose a plan that works best for you, including fully insured as well as self-insured options.

“ For a small to medium sized engineering firm, having access to these large group plans can be the difference between attracting and retaining that top-quality talent. All too often they can be lost to larger companies with more comprehensive benefit packages. ”

IMPLEMENTATION TIMELINE

This timeline ensures you have time to make informed decisions and that employees have ID cards in-hand, on-time, and are well educated on their benefits.



CUSTOMER FEEDBACK

Specific references are available upon request, just ask

“

I really like the professionalism and knowledge of benefits from a national perspective that Aston Sharp brings to the table. It is also really nice for them to help through the carrier connections and third party administrator setups. When it comes to open enrollment, they update all of my plans on EaseCentral and all I have to do is make sure my payroll deductions come across after my employees choose their benefits for the year. No complex setup for me, they take care of it all. ”

ENGINEERING COMPANY

60+ Employees

“

Aston Sharp has been a fantastic business partner for us. Not only have they helped us find competitive health benefits, but they are extremely responsive to changes that need to take place, assisting us with HR solutions, and finding ways to help with the day to day challenges that arise.

BILLING COMPANY

30+ Employees

”

“

I cannot say enough about Gus and Michelle. They are always there to help, answer questions. Our company is located outside of Chicago. And when we needed them to come in and do a presentation for renewal, they were here to make sure that it was informative to the employees and process was seamless. Just a great group of people to be working with! ”



MANUFACTURING COMPANY

80+ Employees



KEEP IN TOUCH

Contact us:

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Davidson, NC 28036